



Collaboration between Microsoft and  
the Danish universities on  
cybersecurity/Microsoft Defender for X)

# Before we start... Introduction



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- Worked at Microsoft for 6 years.
- My role: “Bridge-builder” & “Translator”
- Focused on enabling you to be successful (on *our* platform)
- “*Don’t re-invent the wheel*”
- “*Steal with pride*”?

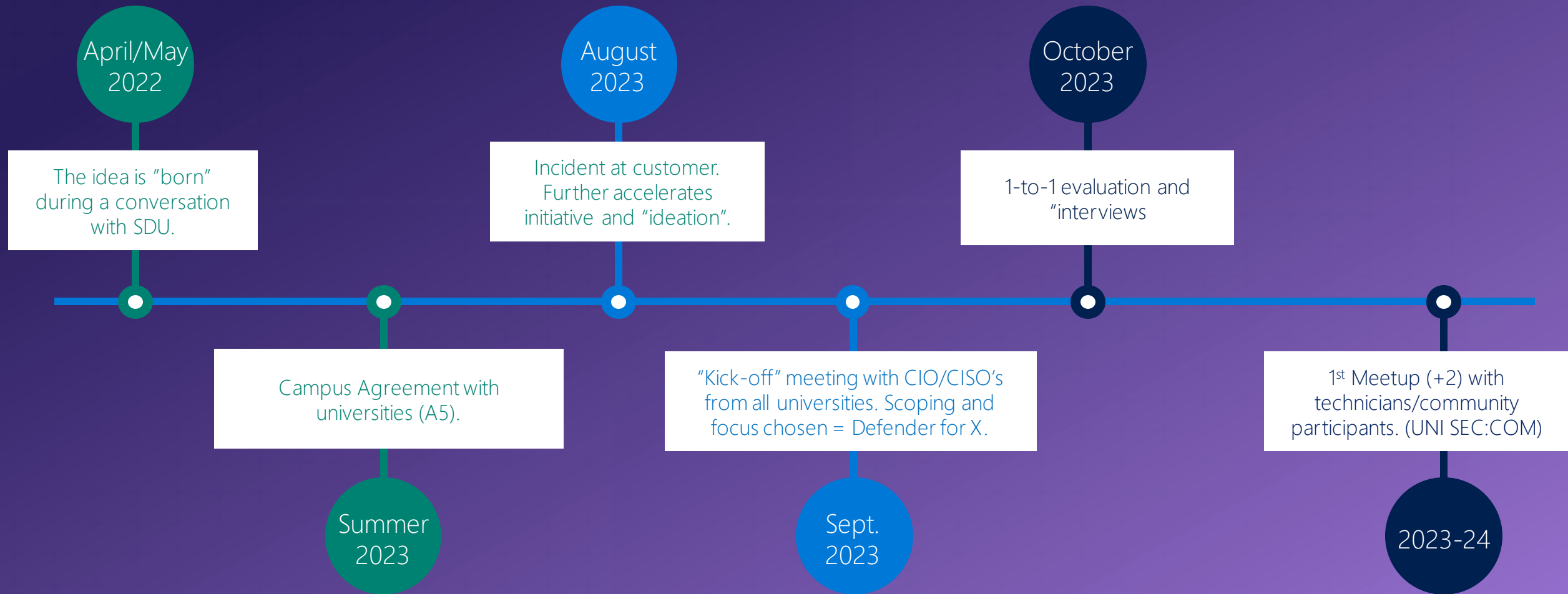


# Today's agenda:

- 16:30 – 16:35 A timeline on the collaboration.
- 16:35 – 16:40 Setting the stage...
- 16:40 – 16:45 Looking back: Learnings, reflections and findings
- 16:45 – 16:50 How we work together: Status, cadence, activities and format
- 16:50 – 16:55 Looking ahead: Focus for 2024.
- 16:55 – 17:00 Alignment and “asks” between stakeholders.



# Timeline: From idea until now





# Disclaimer

When working with 9 different organization's and with a large variety of people and competences. The following challenges, achievements, insights and recommendations are generalizations based on the shared experiences between Microsoft and the community members.

The *generalization* is our perceptions – NOT facts! Talk to your own people to learn more.

## Setting the stage...

- Microsoft have a shared agreement with all member organizations (A5)
- Focus is on heightening security, activation and hardening.
- Create a safe space to share concerns and learnings
- Members are encouraged to share best-practice and knowledge
- Work towards a “University security base-line”
- Utilize (free) programs, offerings and SME from vendor/Microsoft.



## Looking back: Some numbers...

- The community have 46 members
- There have been 29 “ask for help”/discussions resulting in 29 solutions/”case closed”
- Free offerings (Fasttrack/MCI) have been used 5 times. To accelerate and upskill members (workshop, training).
- 11 members joined the free SC-200 SOC training
- ~30 security-related meetings between Microsoft and members
- 3 successful in-person “Meet-ups” 😊



# Looking back: Some words...

- Community achievements-to-date:
  - Members are actively participating - Sharing more questions, opportunities and challenges.
  - (Mostly) Succeeded in what we set out to do!
  - Showed resilience and commitment to the task(s) and community.
  - Understood our current limitations (time, people, competences)
  - Onboarded more people to the organizations (and community)
  - Started training and planning for the future
  - Involved and utilized each other, programs, offerings and partners
  - Great talks and participation in “Open office”/”Meet-ups”





# Looking back: Findings and challenges

- The starting point was/is not the same.
- Every organization is organized and works differently.
- The number of resources are different – but the job/goal is the same.
- Daily tasks, RoB, processes and ownership of tasks are not clear and/or documented. The mandate, support and trust in the Security team is “blurry”
- The ownership (responsibility/accountability) of the Cybersecurity agenda is owned by...? (“Who owns the security agenda?”)
- It is easy to start – but hard to finish (the tasks)



# Community cadence, activities and format

- A teams-channel for all members →
- Bi-weekly: Open Office
- Monthly: Status on focus-area
- Quarterly: IRL Community Meet-Up.



Future expansions/ideas:

- Community Github Repo [TBD]
- Documentation library
- “80/20 project” template
- Emergency phone-list



# Status on the “Defender for X” → “Traffic light”

Danish University Cybersecurity Community // Traffic Lights								
	AAU	AU	CBS	DTU	ITU	KU	RUC	SDU
<b>Defender for Endpoints</b>	Sorry – This is confidential 😊							
Linux								
Servers								
Mac devices								
Windows devices								
<b>Defender for Identity</b>								
Enabled & configured								
<b>Defender for Office</b>								
Enabled & configured								
<b>Other topics</b>								
Incident Response Plans								
Intune for Mac								
Intune for BYOD								
Backup & Restore - AD								
Backup & Restore - Office365								
AD-tiering								
Defender for Cloud								
Defender for IoT								



# Looking ahead: Community focus and input

## What?:

1. Improving collaboration and build trust across teams and organization.
2. Get (consistent) executive support, understand mandate and responsibility
3. A common “vocabulary” and “baseline” (Enabling “Community SOC”?)
4. Clear overview on SME/Point of Contact
5. Work with new and additional insights (E.g. in relation to SOC/SIEM?)
6. How to leverage AI? (Security Co-pilot?)

## How?:

1. Strengthen collaboration through “**80/20 projects**” [WIP]
  1. Standard community template to leadership
  2. Community-driven sprints
2. Looking at options for “how-to-enable” a “Community SOC”
3. Create a Github repository with: Security Best-practice playbooks/automation rules. [TBD]



# Improving collaboration: “80/20 project” template

Template should capture:

- Show that: “20% effort, 80% value across”
- Answer the “why?”
- What it “cost” (time/\$?) and when it is done.
- Who and what it impacts?
- Explain/Highlight “risk”/cost of doing nothing.

## UNI SEC:COM – Joint Project Proposal template

**Project Title:** [Project Title]

**Project Proposer:** [Project Manager Name / Organization]

**Proposed start and delivery date:** 2023-xx-xx → 2024-xx-xx

### Executive Summary:

This project proposal is for a joint effort between [Company 1], [Company 2], and [Company 3] to develop [Project Goal]. The project will take [Project Timeline] months to complete and will require a budget of [Project Budget].

The project team is confident that this project will be successful because of the combined expertise and resources of the three companies. [Company 1] has expertise in [Company 1 Expertise], [Company 2] has expertise in [Company 2 Expertise], and [Company 3] has expertise in [Company 3 Expertise].

The project team is committed to delivering a high-quality product on time and within budget. The project manager will meet with the stakeholders on a regular basis to update them on the project status and to address any concerns.

### Project Background (“The why”):

[Provide a brief overview of the project background, including the problem that the project is trying to solve and the benefits that the project will provide.]

### Project Solution/Deliverables:

[Describe the proposed solution in detail, including the features and functionality of the product, the target market, and the competitive advantage.]

### Project Resources and “budget”:

[Identify the resources that will be needed to complete the project, such as personnel, equipment, and funding.]

### Impact on people and organization:

[Provide a detailed project schedule that includes milestones and deadlines.]

### Risk Management/The cost of doing nothing:

[Identify the potential risks associated with the project and describe the mitigation strategies that will be used to address them.]



# Asking each other for help (Community $\leftrightarrow$ Leadership)

Some examples on what is being asked about from the “Technicians” to “Leadership”

- It’s a evolving marathon – not a sprint. Be consistent!
- Help us with understanding **our** mandate on where and what we (community members) can/can not “dictate” when it comes to IT security.
- Help make sure senior-leadership (continually) have our back. Especially when it hurts. We will make mistakes!
- Give feedback on ideas and projects on cybersecurity.



# Alignment: Making sure we are heading in the right direction (provides value!)

- What is top-of mind for the **CIO/CISO's**?
  - Focus-area?
  - Strategy?
  - “Must-win battles”?
- Be aware of external “influencers”
  - NIS2?
  - ISO 27XXX?
  - Other regulatory of external demands?  
(E.g. DKCERT/Datatilsynet/Rigsrevisionen/Digitaliserings-styrelsen mfl.)

Thank you – Open floor/QnA





# Q&A

